



**SMP**

**dstiny**

Service Management Portal

# Service Management Portal

## WHAT IS IT?

Our SMP is our main self-service interface to manage the entire Dstny PBX eco-system.

## WHY DID WE BUILD IT?

A self-service portal is a crucial in any B2B offering today. But, in order to create customer value it needs to be used. We created the SMP with that in mind. It's built to simplify.

## FOR WHO?

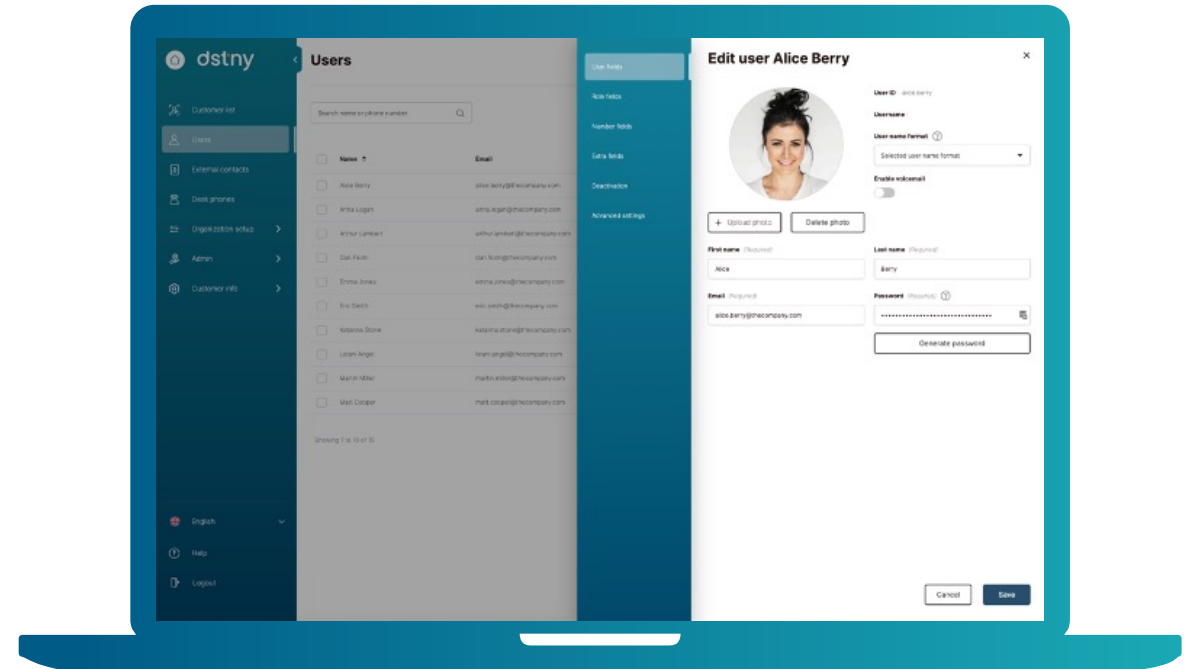
- For Service Providers
- For Resellers
- For Organizational administrators



# What is it?

## EXAMPLES OF CAPABILITIES

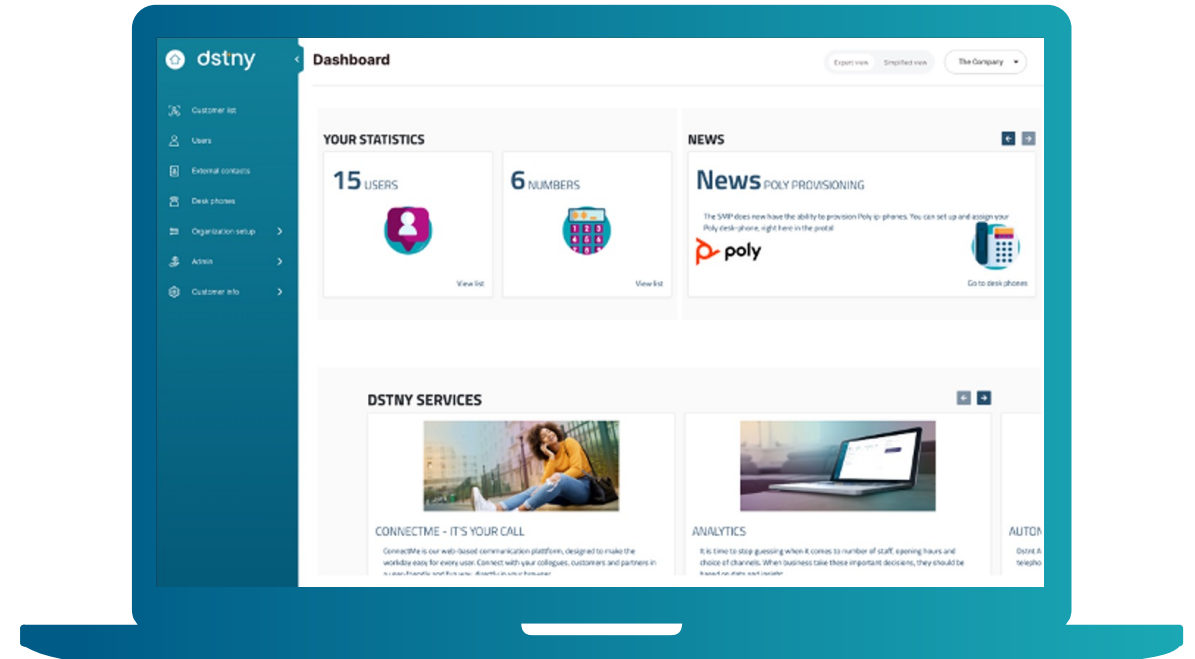
- Create new customers
- Add, modify and delete users in the solution
- Mass import users
- Send activate user apps
- Set up distribution groups and IVR menus
- Record new welcome and queue messages (with TTS support)
- Set opening hours
- Administer desk phones (including bulk provisioning) from Mitel, SNOM, Yealink and Poly.



# What is it?

## EXAMPLES OF CAPABILITIES

- Branding support - Design the portal look and feel for resellers and customers
- Access rights – configure who is allowed to do what in the portal, even down to a specific customer
- A simplified view for end-customers – making them comfortable to take ownership of their own solution
- GUI & API support to secure successful billing of activations and upselling



# For the **Service Provider**

- Simplifies the lives of the delivery teams by providing a smoother and quicker way to onboard new customers
- Simplifies the lives of the support teams by providing a smoother and quicker way to manage end-customers
- Simplifies/takes away recruitment challenges; broadens recruitment pool by taking away needs for complex technical knowledge and shortens employee onboarding time
- Visualizes the solution and the value of the solution for the end-customer, reducing support demands and creates stickiness
- Creates a possibility to increase reseller loyalty
- Creates a possibility to upsell – completely digital

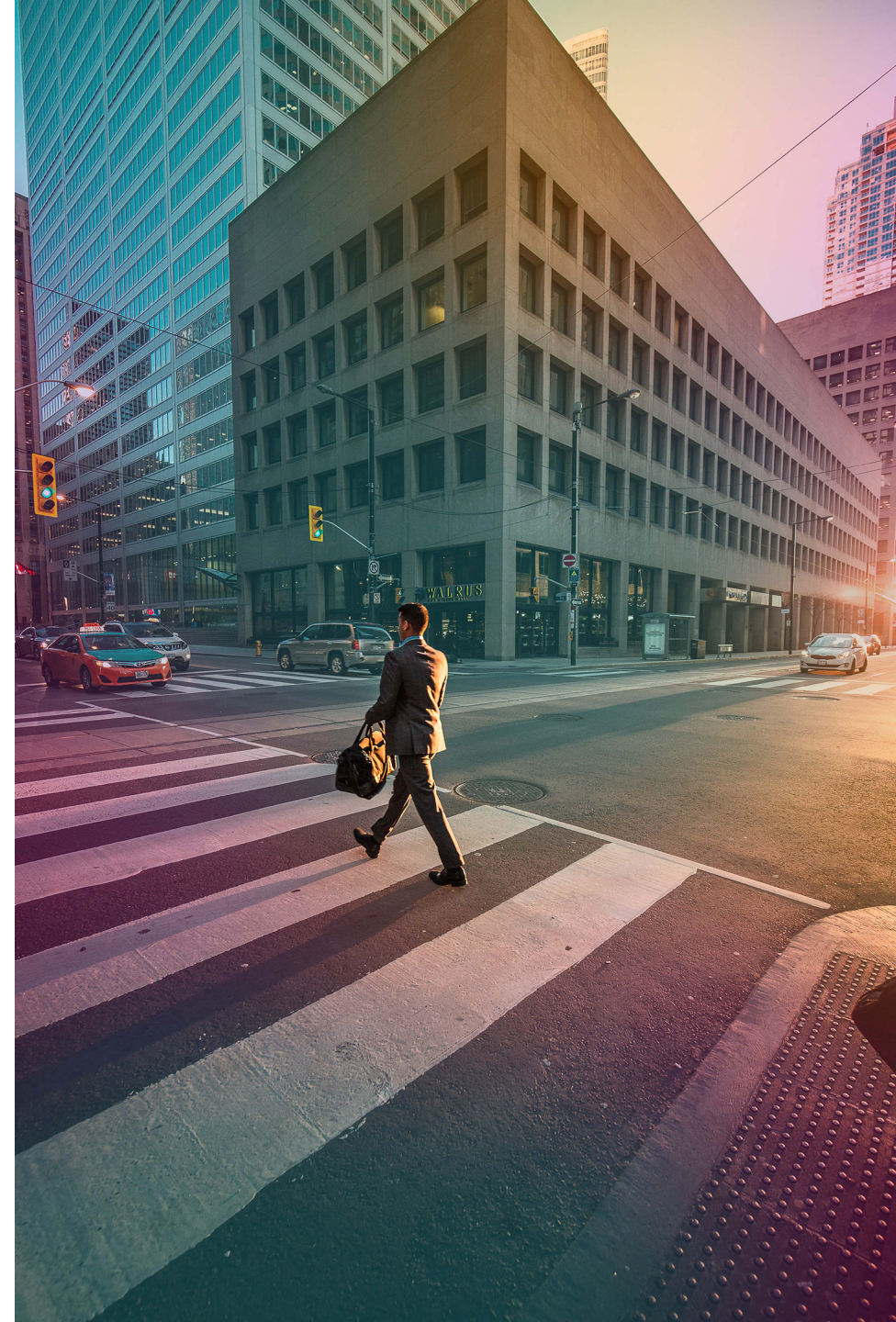


## For the reseller

- Provides an business opportunity to add value by supporting the SP with new customer onboarding
- Provides an business opportunity to add value by supporting the SP with support issues
- Provides an business opportunity to add value by supporting the SP with developing the customer account, upsell and continuous solution improvements

## For the end-customer

- Improves internal efficiency by providing simple paths to adapt their solution
- Helps improve their external customer experience by simplifying the process of adapting to changing customer needs



A young woman with voluminous, curly brown hair is smiling warmly. She is wearing a black headset with a microphone. She is seated at a desk, and a computer monitor is visible in the foreground, partially obscuring the bottom of the frame. The background is a blurred office or call center environment with warm lighting and other people working.

**SMP**

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